



## NEC Small Business Development Center at Butte College



# New Venture Entrepreneurial Series

## April, May, and June 2017

Essential, in-depth trainings for individuals thinking about starting a new business and new business owners:

### **Business Assessment, Legal Requirements and Marketing Analysis** • Cost Analysis • Funding • Business Planning Strategies

**Requirements:** In business for less than one year or thinking about starting a business. Attend complete series to prepare for one-on-one business consulting.

**Cost:** Cost for New Venture Entrepreneurial Series (4 workshops) is **\$50 prepaid** or **\$60 at the door** (check, cash or credit card). New Venture Entrepreneurial Series includes Legal Requirements, Market Analysis, Cost Analysis, Funding Options, and Business Plan Overview. See detail below.

**Time:** See back for complete schedule (**Times, Dates and Locations**).

**Information:** **Pre-registration is required**, space is limited. All workshops start promptly at scheduled time. Late arrivals will be rescheduled for next month's training.

#### **Part I - Legal Requirements & Market Analysis**

A 2-hour workshop that provides prospective and new business owners an overview of what it takes to start and run a small business, resources available in your communities, legal requirements, how to assess your: Industry ~ growth, size, spending habits, market potential; Target Market ~ profiles, trends, reach, strategies; and Competition ~ who, what, why. Includes hands-on activities, brainstorming and more.

#### **Part II - Cost Analysis**

A 2-hour workshop highlighting how to calculate and analyze: Start-up Costs ~ one time expenses, needs versus wants, creating an accurate list; Operating Expenses ~ fixed and variable costs, calculating accurate projections, monthly costs, and business financial viability essentials in obtaining a loan, identifying capital, and planning for direction.

#### **Part III - Funding Your Small Business**

A 2-hour workshop focusing on how to access funding through various sources including: SBA guaranteed loan programs, traditional/conventional bank loans, crowdfunding, online sources, investments and family and friends. You will get an overview of the types of loans available and how to use them, investment procedures, legal structure, how to prepare for loan opportunities, what you need to know and the documentation that you will need to apply.

#### **Part IV - Business Plan**

A 2-hour workshop concentrating on an overview of the business plan, purpose, content and preparation for obtaining a loan or for better direction. Topics include: business description, products & services, market information & analysis, promotion, management and personnel, facility, financial statements, and projections and future planning. You will learn how to incorporate information from the three sessions into a concise business plan.

For additional information or to register please call, stop by, or log on to:

**NEC Small Business Development Center (SBDC) at Butte College:**

2480 Notre Dame Blvd., Chico, California 95928 • 530-895-9017

[www.buttecollegesbdc.com](http://www.buttecollegesbdc.com)

# New Venture Entrepreneurial Series 2017 April, May, and June 2017

## 2ndQuarter 2017 New Venture Series

**NEC Small Business Development Center (SBDC) at Butte College  
In-depth business start-up and Development trainings.**

### April New Venture Series

Legal Requirements & Market Analysis	Wednesday, April 5	8:30am - 10:30am
Cost Analysis	Wednesday, April 12	8:30am - 10:30am
Funding Your Small Business	Wednesday, April 19	8:30am - 10:30am
Business Plan Overview	Wednesday, April 26	8:30am - 10:30am

**Location:** NEC Small Business Development Center at Butte College • 2480 Notre Dame Blvd • Chico  
**Cost:** \$50 per person prepaid • \$60 per person at the door • Cash, check or credit card

### May New Venture Series

Legal Requirements & Market Analysis	Wednesday, May 3	8:30am - 10:30am
Cost Analysis	Wednesday, May 10	8:30am - 10:30am
Funding Your Small Business	Wednesday, May 17	8:30am - 10:30am
Business Plan Overview	Wednesday, May 24	8:30am - 10:30am

**Location:** NEC Small Business Development Center at Butte College • 2480 Notre Dame Blvd • Chico  
**Cost:** \$50 per person prepaid • \$60 per person at the door • Cash, check or credit card

### June New Venture Series

Legal Requirements & Market Analysis	Wednesday, June 7	8:30am - 10:30am
Cost Analysis	Wednesday, June 14	8:30am - 10:30am
Funding Your Small Business	Wednesday, June 21	8:30am - 10:30am
Business Plan Overview	Wednesday, June 28	8:30am - 10:30am

**Location:** NEC Small Business Development Center at Butte College • 2480 Notre Dame Blvd • Chico  
**Cost:** \$50 per person prepaid • \$60 per person at the door • Cash, check or credit card

**EASY REGISTRATION FORM:** Select New Venture Series, register online, call, stop by, complete form and mail in (cash, check or credit card) to:

**NEC Small Business Development Center (SBDC) at Butte College  
2480 Notre Dame Blvd., Chico, CA 95928  
Phone (530) 895-9017 • Fax (530) 566-9851 • [www.buttecollegesbdc.com](http://www.buttecollegesbdc.com)  
 Please check box to be removed from mailing list**

Name \_\_\_\_\_ Business Name \_\_\_\_\_ Phone \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_ Email \_\_\_\_\_



Paid for under the current Cooperative Agreement with the U. S. Small Business Administration and the CSU, Chico Research Foundation. This material is based on work supported by the U. S. SBA. Any opinions, findings and conclusions or recommendations expressed in this publication are those of the author(s) and do not necessarily reflect the views of the U. S. Small Business Administration. This program is extended to the public on a nondiscriminatory basis and special arrangements are available to individuals with disabilities if requested in advance.

